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Minology
Mark Murphy 2014-02 Ever wondered what really goes on inside your head? If you remember the Numskulls you'll already have a fair idea, if not, prepare to be transported to a world like no other. For Penelope Potts, living inside an ear could only be described as boring. She would give anything just to have something interesting to do. Yet, Penelope has a powerful gift, she can read the nerves and see into the thoughts of The Will itself. There has been an incident. It appears there has been a malfunction in the Ear Department, and the ruler of Central Head, the evil Sananab, along with his sidekicks Leopold Schmidt and the contemptible Cornelius Crail are looking for somebody to blame. To add to their woes, something has gone missing. Something which contains a dark secret. But secrets inside The Will can lead to knowledge, and knowledge can lead to power. So when a diary the size of a kitchen table turns up in the hands of a posse of knife-wielding, bloodthirsty bandits looking for trouble, accompanied by three dim-witted, cowardly goons looking for no more than a sandwich, there is suddenly a real threat to the life of The Will. With Central Head ready to leave everyone behind to face the music, Penelope must do all she can to stand up and fight for the future of mankind. Trouble is, she doesn't really like fighting very much at all. "A genuinely original and entertaining romp for young and old."

The Shadow Man
Mark Murphy 2012-07 There is a devil in the night, silent and invisible, moving in the dream realm between life and death. And he's coming for you.

Bibliography of American Imprints to 1901: Main part 1993

Catalog of Copyright Entries Library of Congress. Copyright Office 1969

Proceedings of the Marine Safety Council United States. Marine Safety Council 1992

Proceedings of the Marine Safety Council 1992

The Leader's Guide to Unconscious Bias Pamela Fuller 2020-11-10 A timely, must-have guide to understanding and overcoming bias in the workplace, from the experts at FranklinCovey. Unconscious bias affects everyone. It can look like the disappointment of an HR professional when a candidate for a new position asks about maternity leave. It can look like preferring the application of an Ivy League graduate over one from a state school. It can look like assuming a man is more entitled to speak in a meeting than his female junior colleague. Ideal for every manager who wants to understand and move past their own preconceived ideas, The Leader’s Guide to Unconscious Bias explains that bias is the result of mental shortcuts, our likes and dislikes, and is a natural part of the human condition. And what we assume about each other and how we interact with one another has vast effects on our organizational success—especially in the workplace. Teaching you how to overcome unconscious bias, this book provides more than thirty unique tools, such as a prep worksheet and a list of ways to reframe your unconscious thoughts. According to the experts at FranklinCovey, your workplace can achieve its highest performance rate once you start to overcome your biases and allow your employees to be whole people. By recognizing bias, emphasizing empathy and curiosity, and making true understanding a priority in the workplace, we can unlock the potential of every person we encounter.

Catalog of Copyright Entries 1973

Arizona Attorney 1997

The Last Dinosaur Jim Murphy 1991-09-01 Depicts what life might have been like for the last dinosaurs on earth.

Leadership Styles: How To Discover And Leverage Yours Mark Murphy 2019-12 From New York Times bestseller Mark Murphy comes the definitive guide to leadership styles!What's your leadership style? You have a particular style, of course, but do you know what it is and how it compares to the styles of other leaders? Do you know what types of employees respond best to your leadership style? And in which situations your particular leadership style is likely to generate the best results?Based on a study of more than 300,000 leaders, we've discovered the four fundamental leadership styles: Pragmatist, Idealist, Steward and Diplomat. Each one has strengths and weaknesses, so if you want to be an exceptional leader, you need to understand how to best leverage your personal leadership style to achieve maximal results from your team.Mark Murphy is a New York Times bestselling author, contributor to Forbes, and the founder of Leadership IQ, a research and training firm. Mark has consistently been ranked as one of the Top 30 leadership gurus in the world, and his books include Truth At Work: The Science of Delivering Tough Messages, Hundred Percenters: Challenge Your People to Give It Their All and They'll Give You Even More, Hiring for Attitude, and HARD Goals: The Science of Getting From Where You Are to Where You Want to Be. His work has appeared in The Wall Street Journal, The New York Times, Fortune, Forbes, Bloomberg BusinessWeek, and U.S. News & World Report. Mark has also appeared on CNN, NPR, CBS Sunday Morning, and ABC's 20/20.

Index to Dance Periodicals 2001 GK Hall 2002-10 The "Index to Dance Periodicals," prepared by the staff of the Dance Division of The New York Public Library for the Performing Arts, indexes current periodical literature on dance and dance-related topics. This "Index" provides easy access for the scholar, student, performer and general interest researcher. From professional to artistic, from scholarly to popular, the articles represent a multitude of topics and issues illustrating the present diversity of the dance field, and are international in scope. Although most of the thousands of articles in each annual volume are in English, three foreign language periodicals have also been indexed. The "Index to Dance Periodicals" supplements the annual "Bibliographic Guide to Dance," which lists bibliographic citations to all forms of materials, including rare treatises and visual materials, cataloged each year by the Dance Division of New York Public Library for the Performing Arts. The entire catalog of the Dance Division of the New York Public Library for the Performing Arts is cumulated each year in G.K. Hall's annual CD-ROM, "Dance on Disc," which contains more than 200,000 catalog entries, representing all forms of materials. Also, "Dance on Disc" now contains the Dance Division authority file of 165,996 standardized forms of proper names for people, dance companies, titles of choreographic works and subjects. The authority file includes cross-references, clarifying notes, and first performance information for staged choreographed works, including location, date, choreographer, other credits and dance company. Periodicals indexed include: "American Journal of Dance Therapy Attitude: The Dancers' Magazine BalletReview Ballett International/Tanz Aktuell (English edition) Ballett-Journal/Das Tanzarchiv Brölga: an Australian Journal about Dance Choreography and dance Contact Quarterly Current Biography Yearbook" (Occasionally indexed for articles pertinent to the dance field) "Dance Australia Dance Chronicle Dance Europe Dance International Dance Magazine Dance Research (London) Dance Research Journal Dance Teacher (Formerly Dance Teacher Now) Dance Theatre Journal Dancing Times Danser Skating Tanzdrama Magazine "

The National Union Catalog, Pre-1956 Imprints 1975

Index to Dance Periodicals 2001

Theory as Method in Research Mark Murphy 2015-09-07 While education researchers have drawn on the work of a wide diversity of theorists over the years, much contemporary theory building in these areas has revolved around the work of Pierre Bourdieu. Theory as Method in Research develops the capacity of students, researchers and teachers to successfully put Bourdieu’s ideas to work in their own research and prepare them effectively for conducting Masters and Doctoral scholarships. Structured around four core themes, this book provides a range of research case studies exploring educational identities, educational inequalities, school leadership and management, and research in teacher education. Issues as diverse as Chinese language learning and identity, school leadership in Australia and the school experience of Afro-Trinidadian boys, are covered, intertwined with a set of innovative approaches to theory application in education research. This collection brings together, in one comprehensive volume, a set of education researchers who place Pierre Bourdieu’s key concepts such as habitus, capital and field at the centre of their research methodologies. Full of insight and innovation, the book is an essential read for practitioners, student teachers, researchers and academics who want to harness the potential of Bourdieu’s core concepts in their own work, thereby helping to bridge the gap between theory and method in education research.

Hundred Percenters: Challenge Your Employees to Give It Their All, and They'll Give You Even More Mark Murphy 2009-12-03 Push employees to their full potential with "tough love" leadership! "Provides the tools managers need to take 'average' employees and create a culture of accountable, fully engaged people. Managers will learn to recognize their leadership style and understand how they, too, can become Hundred Percenters." Laura Christiansen, Vice President Human Resources, VTech Communications, Inc. "Heavily-researched and loaded with tools and examples, this book shows you how to challenge your employees to achieve the kind of extraordinary results and innovations that every CEO dreams about. Every leader needs to read this book!" Ned Fitch, CEO, Kalahari Tea "Murphy finds that most workplaces are brimming with untapped talent. Only it's suppressed by goal-setting that discourages big ideas and leaders who focus on happiness rather than greatness." Training Magazine We've all heard the saying that a happy employee is a motivated employee. But what if that's not true?

Leadership IQ CEO Mark Murphy says the "happy employee" philosophy doesn't work. A study of more than 500,000 leaders and employees shows that despite the billions of dollars organizations spend to satisfy and engage workers, 72% of employees admit they're still not giving their best effort at work. Rather, it's leaders who focus on making their people great—not happy—who inspire Hundred Percenter performance. If you talk to the employees behind today's great innovations, you're unlikely to hear, "I was inspired by a boss who coddles me." Instead you'd probably hear, "My boss challenges me and pushes me past my limits." Most workplaces are brimming with untapped talent—only it's suppressed by leaders who fail to connect with and challenge employees to unleash their true potential. Here are just a few of the big ideas in Hundred Percenters: The harder the goals you set, the better your employees will perform You should never use a Compliment Sandwich to deliver feedback Talented Terrors—people with great skills and a bad attitude—can destroy your company culture Before you can start motivating Hundred Percenters, you have to stop demotivating them You should never ask your employees if they're "satisfied" This groundbreaking book debunks management fads that don't apply to today's workplace and provides the facts, theories, and direction you need to become a 100% Leader. Apply Murphy's leadership lessons and you'll see innovation, productivity, and profits soar, while employee turnover rates plummet. Hundred Percenters will bring out the best in your workforce.

Extraordinary Wealth Mark Murphy 2019-07-30 In Extraordinary Wealth, the authors present the three levels of wealth creation, and an outline to help you reach them: LEVEL ONE You have enough passive income from your assets to replace your paycheck when you stop working. Reaching this level means you have a stable retirement. LEVEL TWO You have free capital or "playchecks," which are income-producing assets that are not responsible for maintaining your lifestyle. Reaching this level means you have financial freedom. LEVEL THREE You have earned income beyond retirement and continue to earn substantially more than you spend. Reaching this level means you have multigenerational wealth. Many people would love to reach that first level. Sadly, almost no one does. If you're dedicated and disciplined, this book will teach you how to progress through levels one and two and ultimately reach the third level, creating multigenerational wealth.

Truth at Work: The Science of Delivering Tough Messages Mark Murphy 2017-05-26 The truth matters! New York Times bestselling author Mark Murphy returns, with the latest science and techniques for delivering tough messages without causing anger or defensiveness. The greatest workplaces have one thing in common; they speak the truth! And they do it without causing anger, resentment, or defensiveness. Unfortunately, a whopping 80 to 90 percent of employees and managers are reluctant, or struggle, to speak the truth. New York Times bestselling author Mark Murphy provides the science and tools for calmly and rationally leading people to question their preconceptions, accept new information, and eventually change their beliefs. Truth at Work shows that by moving from confrontations to conversations, from feelings to facts, and from diatribe to dialogue, you can get everyone to hear and accept hard truths. You'll learn:
• How psychological phenomena like cognitive dissonance, the Dunning-Kruger effect, and selective perception cause people to deny, resist or attack the truth
• How to layer your conversations into 4 parts (Facts, Interpretations, Reactions, Ends) and which pieces you should and shouldn't share
• How the 5-part I.D.E.A.S. Script can make someone a willing participant in a truthful dialogue
• How to assess if your current approach is too tough or too soft
• A checklist for diagnosing whether you need a one-time talk or multi-conversation process
• How Structured Listening helps you calmly and logically control volatile conversations
• The 7 phrases that make people defensive (and what you should say instead)
• And much more! Whether you're trying to gain acceptance for a brilliant discovery, convince an employee to get to work on time, stop your coworker from being a jerk or urge your boss to tell you the truth about why they're mad, Truth At Work makes even the toughest messages easy to hear.

Beginning Android 3 Mark Murphy 2011-10-13 The vibrant and rich Android development platform, created by Google and the Open Handset Alliance, continues to be a platform in its truest sense, encompassing hundreds of classes beyond the traditional Java classes and open source components that ship with the software development kit. Android's continued growth includes support for Flash and Flash gaming apps, Wi-Fi tethering, improved performance, WebM or WebMedia integration for HTML5-based video and other multimedia APIs, Chrome OS (WebOS) integration, and more. With Beginning Android 3, you'll learn how to develop applications for Android 3 mobile devices using simple examples that are ready to run with your copy of the software development kit. Author, Android columnist, developer, and community advocate Mark L. Murphy will show you what you need to know to get started programming Android applications, including how to craft graphical user interfaces, use GPS, multi-touch, multi-tasking, and access web services.

New Theatre Quarterly 62: Volume 16, Part 2 Clive Barker 2000-08-17 New Theatre Quarterly provides a lively international forum where theatrical scholarship and practice can meet, and where prevailing dramatic assumptions can be subjected to vigorous critical questioning. It shows that theatre history has a contemporary relevance, that theatre studies need a methodology, and that theatre criticism needs a language. The journal publishes news, analysis and debate within the field of theatre studies. Articles in volume 62 include: Staging and Storytelling, Theatre and Film: Richard III at Stratford; The Theatrical Biosphere and Ecologies of Performance; The Afro-Caribbean Identity and the English Stage; A Riposte to David Mamet: Heresy and Common Sense in True and False; Form as Weapon: the Political Function of Song in Urban Zimbabwean Theatre; 'Aphrodite Speaks': on the recent Performance Art of Carolee Schneemann; Theatre and Urban Space: the Case of Birmingham Rep; Across Two Eras: Slovak Theatre from Communism to Independence; Whatever Happened to Gay Theatre?

Monthly Catalogue, United States Public Documents 1978

Puddin' Julie Murphy 2018-05-08 The irresistible companion to the #1 New York Times bestseller Dumplin', now a Netflix feature film starring Danielle Macdonald and Jennifer Aniston, and a soundtrack by Dolly Parton!

Millie Michalchuk has gone to fat camp every year since she was a little girl. Not this year. This year she has new plans to chase her secret dream of being a newscaster—and to kiss the boy she’s crushing on. Callie Reyes is the pretty girl who is next in line for dance team captain and has the popular boyfriend. But when it comes to other girls, she’s more frenemy than friend. When circumstances bring the girls together over the course of a semester, they surprise everyone (especially themselves) by realizing that they might have more in common than they ever imagined. A story about unexpected friendship, romance, and Texas-size girl power, this is another winner from Julie Murphy.

Travel Unscripted Mark Murphy 2012

Hard Goals : The Secret to Getting from Where You Are to Where You Want to Be Mark Murphy 2010-11-12 “Ever felt like you weren’t reaching your goals as fast as you would like? HARD GoalsK shows you how to change your thinking and get on the path to tremendous achievement!” --Marshall Goldsmith, world-renowned executive coach and author of the New York Times bestsellers MOJO and What Got You Here Won’t Get You There “Hard Goals is full of fascinating insights regarding how to get yourself to achieve things you never thought possible, and Murphy’s key ideas have strong research support. . . . If you want to achieve something great or important in your life, this is the book for you.” —Edwin A. Locke, Ph.D., Professor Emeritus, University of Maryland “If you want a mediocre life, set ho-hum goals. If you want a life filled with excellence and meaning, set HARD Goals. This book shows you how to set HARD Goals and love every minute of achieving them. The end result? Winning in life and unparalleled fulfillment.” Lyle Nelson, four-time Olympian and author of Spirit of Champions “Every company has goals these days. So why do most goals fall short? Why do leaders keep setting the same failed goals year after year? HARD Goals gives you the cutting-edge science to engage every employee in pursuing and achieving extraordinary goals. No more procrastination, foot-dragging, or giving up. With HARD Goals, your organization will achieve astonishing results. Every CEO, manager, and employee needs to read this book!” Kevin M. Andrews, President, SmartBen Want to increase sales? Get promoted? Change the world? There’s a goal for that. . . . Steve Jobs. Jeff Bezos, the school teacher next door who amassed a million-dollar fortune. . . . Did these people succeed because they were more motivated or because they were more disciplined? The answer to both questions is yes—but not in the ways you might think. Anyone can achieve extraordinary things. The secret is setting goals that test the very limits of your abilities. In Hard Goals, Mark Murphy, the acclaimed author of Hundred Percenters, explains the science behind getting from where you are to where you want to be in your career, business, and life. Leadership IQ, Murphy’s top-rated leadership training consultancy, studied nearly 5,000 workers from virtually every field and found that extraordinary goals—the kind that got America to the moon and back, developed the iPod, created nanotechnology, and helped individuals overcome tremendous personal adversity—stimulate and engage the brain in ways that are profoundly different from the goals most people set. Research conducted for this book revealed that people who set Hard goals are up to 75 percent more fulfilled than people with easy goals. In these pages, Mark Murphy explains how success, and the satisfaction it brings, comes from knowing how to set goals that are: Heartfelt—have an emotional attachment, “scratch an existential itch.” Animated—motivated by a vision, that movie that plays over and over in your mind. Required—imbued with such a sense of urgency that you have no other choice but to start acting on them right here, right now. Difficult—the greatest achievements come from the toughest challenges—but they also leave you feeling stronger, smarter, and more fulfilled. People set goals all the time, but the majority end up unfulfilled or abandoned. With all the challenges facing us today, we could use a little more achievement. Hard Goals can help us get there by offering the hard science and practical techniques to conquer procrastination and unlock your brain’s potential for realizing your goals.

Communicating Together 1987

Beginning Android 4 Mark Murphy 2012-03-15 Beginning Android 4 is an update to Beginning Android 3, originally written by Mark Murphy. It is your first step on the path to creating marketable apps for the burgeoning Android market, Amazon's Android Appstore, and more. Google's Android operating-system has taken the industry by storm, going from its humble beginnings as a smartphone operating system to its current status as a platform for apps that run across a gamut of devices from phones to tablets to netbooks to televisions, and the list is sure to grow. Smart developers are not sitting idly by in the stands, but are jumping into the game of creating innovative and salable applications for this fast-growing, mobile- and consumer-device platform. If you're not in the game yet, now is your chance! Beginning Android 4 is fresh with details on the latest iteration of the Android platform. Begin at the beginning by installing the tools and compiling a skeleton app. Move through creating layouts, employing widgets, taking user input, and giving back results. Soon you'll be creating innovative applications involving multi-touch, multi-tasking, location-based feature sets using GPS. You'll be drawing data live from the Internet using web services and delighting your customers with life-enhancing apps. Not since the PC era first began has there been this most opportunity for the common developer. What are you waiting for? Grab your copy of Beginning Android 4 and get started!

Technical Reports Awareness Circular : TRAC. 1989-11

Probabilistic Machine Learning Kevin P. Murphy 2022-03-01 A detailed and up-to-date introduction to machine learning, presented through the unifying lens of probabilistic modeling and Bayesian decision theory. This book offers a detailed and up-to-date introduction to machine learning (including deep learning) through the unifying lens of probabilistic modeling and Bayesian decision theory. The book covers mathematical background (including linear algebra and optimization), basic supervised learning (including linear and logistic regression and deep neural networks), as well as more advanced topics (including transfer learning and unsupervised learning). End-of-chapter exercises allow students to apply what they have learned, and an appendix covers notation. Probabilistic Machine Learning grew out of the author's 2012 book, Machine Learning: A Probabilistic Perspective. More than just a simple update, this is a completely new book that reflects the dramatic developments in the field since 2012, most notably deep learning. In addition, the new book is accompanied by online Python code, using libraries such as scikit-learn, JAX, PyTorch, and Tensorflow, which can be used to reproduce nearly all the figures; this code can be run inside a web browser using cloud-based notebooks, and provides a practical complement to the theoretical topics discussed in the book. This introductory text will be followed by a sequel that covers more advanced topics, taking the same probabilistic approach.

How to Make Your Own Brewskis Mark Murphy 2012 Features step-by-step directions for brewing four different kinds of beer, discussing how the process works, what equipment is required, and how to carbonate and bottle the finished product.

Generation Y and the New Rules of Management Mark Murphy 2009-01-29 Generation Y has vastly different demands, expectations and motivations than the generations that came before them. The old rules of management are no longer effective, and the best leaders are embracing the change. They're focused on finding out what makes Generation Y tick and creating a new set of rules to attract, retain, manage and motivate this new generation of talent.

This Is Hip Peter Jones 2018 When Mark Murphy died in October 2015, some of the obituaries mourned the passing of the greatest jazz singer in history. Murphy was the last of his kind, a hipster of the Kerouac generation, who rejected the straight life of prosperity and numb consumerism. With a catalogue of more than 40 albums under his own name as well as numerous guest appearances, Mark Murphy was a consummate improviser, who never sang a song the same way twice. He could have enjoyed a successful mainstream career in the vein of Mel Torme or Jack Jones. But his ambition was greater - to be an artist, to rebel against the commercial music industry and to carry the jazz vocal flame wherever it led him. Murphy was a master of scat and vocalese, of songwriting and the spoken word. He expanded the jazz singing repertoire, adding his own lyrics to instrumentals like John Coltrane's Naima, Freddie Hubbard's Red Clay, and Oliver Nelson's Stolen Moments. Unrivalled as an interpreter of ballads, he was able to express longing and regret to a degree lacking in any other jazz singer. For years he coaxed the world, playing thousands of gigs. Rediscovered in the Eighties by a new audience of jazz dancers, and again in the 21st century by a digital generation who remixed him and invited him to guest on their recordings, he remains a crucial though unjustly neglected figure in vocal jazz. This Is Hip is more than a biography: it also explores Murphy's innovative approaches both to singing and to the teaching of singers. Based on numerous interviews with those who knew him best, the book delves into a performing and recording career that spanned 60 years and earned him five Grammy nominations.

Dictionary Catalog of the Research Libraries of the New York Public Library, 1911-1971 New York Public Library. Research Libraries 1979

Leading on the Edge of Chaos Emmett C. Murphy 2002 Presents ten strategies by which companies can survive and profit during the current economic recession, covering maneuvering around the competition, cutting costs, and communicating effectively, and providing case studies of top companies.

Mein Kampf Adolf Hitler 2021-03-19 'MEIN KAMPF' is the autobiography of Adolf Hitler gives detailed insight into the mission and vision of Adolf Hitler that shook the world. This book is the merger of two volumes. The first volume of MEIN KAMPF was written while the author was imprisoned in a Bavarian fortress. The book deals with events which brought the author into this blight. It was the hour of Germany's deepest humiliation, when Napoleon has dismembered the old German Empire and French soldiers occupied almost the whole of Germony. The books narrates how Hitler was arrested with several of his comrades and imprisoned in the fortress of Landsberg on the river Lech. During this period only the author wrote the first volume of MEIN KAMPF. The Second volume of MEIN KAMPF was written after release of Hitler from prison and it was published after the French had left the Ruhr, the tramp of the invading armies still echoed in German ears and the terrible ravages had plunged the country into a state of social and economic Chaos. The beauty of the book is, MEIN KAMPF is an historical document which bears the imprint of its own time. Moreover, Hitler has declared that his acts and ‘public statements’ constitute a partial revision of his book and are to be taken as such. Also, the author has translated Hitler’s ideal, the Volkischer Staat, as the People’s State. The author has tried his best making German Vocabulary easy to understand. You will never be satisfied until go through the whole book. A must read book, which is one of the most widely circulated and read books worldwide.

Research and Education Will Curtis 2013-12-04 Educational researchers take a number of decisions that define the credibility and scope of their enquiry - the approaches they adopt, the strategies they employ, the methods they use and the ways they present their findings. This core text provides an easy-to-read, comprehensive introduction to educational research that will develop your understanding of research strategies, theories and methods. Specifically written for undergraduate education studies students, the book guides you through the process of planning a research project, the different research methods available and how to carry out your research and write it up successfully. Highlighting the theoretical and methodological debates and discussing important ethical and practical considerations, the book is structured to help you tackle all the different aspects of your project from writing your literature review, designing a questionnaire and analysing your data to the final writing up. The book will give you the confidence and enthusiasm to discuss and write about your research effectively. Features include: extension tasks -- to introduce new material and encourage you to think critically case studies -- with information on important studies and examples of research that have utilised specific approaches practical advice and tips -- to help you relate the topics discussed to your own on-going project work annotated further reading lists -- providing you with an opportunity to access more detailed and specific resources. Part of the Foundations of Education Studies series, this timely textbook is essential reading for students undertaking a research methods course or a piece of educational research.

Natural Law and Practical Rationality Mark C. Murphy 2001-06-11 A defense of a contemporary natural law theory of practical rationality.

California Peter Schrag 2008-01-04 Analyzes California's roller coaster ride over the past decades--going from being a model for its high level of government and public services to more lately becoming an anti-model for its dysfunctional government, deteriorating services, and sometimes regressive public policies--and the importance of forging its diverse population into a successful democracy, tackling key issues such as immigration, globalization, and politics. Reprint.

Literature 1985, Part 2 S. Böhme 2013-12-14 Astronomy and Astrophysics Abstracts aims to present a comprehensive documen tation ofthe literatme concerning all aspects of astronomy, astrophysics, and their border fields. It is devoted to the recording, summarizing, and indexing of the relevant publications throughout the world. Astronomy and Astrophysics Abstracts is prepared by a special department of the Astronomisches Rechen-Institut under the auspices of the International Astronomical Union. Volume 40 records literatme published in 1985 and received before February 15, 1986. Some older documents which we received late and which arenot surveyed in earlier volumes are included too. We acknowledge with thanks contributions of our colleagues all over the world. We also express our gratitude to all organiza tions, observatories, and publishers which provide us with complimentary copies of their publications. Starting with Volume 33, all the recording, correction, and data processing work was dorre by means of computers. The recording was dorre by om technical staff members Ms. Helga Ballmann, Ms. Mona El-Choura (t), Ms. Monika Kohl, Ms. Sylvia Matyssek. Ms. Karirr Burkhardt, Ms. Susanne Schlötelmg, Mr. Mar tin Schlötelburg, and Mr. Stefan Wagner supported om task by careful proof reading. It is a pleasure to thank them all for their encouragement.

Hiring for Attitude: A Revolutionary Approach to Recruiting and Selecting People with Both Tremendous Skills and Superb Attitude Mark Murphy 2011-12-02 Build a high-performance workforce by abandoning skills-based hiring practices and focusing on employee attitude Hiring for Attitude offers a groundbreaking approach to recruiting, assessing, and selecting people with both tremendous skills but, more importantly, an attitude that aligns with the organization’s culture. Murphy cites his own company’s research and examines recent scientific studies about the practical effects a person’s attitude has on the outcome of his or her job performance. Clear and practical lessons are illuminated by numerous case studies of organizations like Microchip, Southwest Airlines, and The Ritz-Carlton.

Hard Goals MURPHY